

# The Case for Migration Don't Wait Until it's Too Late

GUIDE



QMetry

# Migration Decoded

## Legacy Tools

- *Prohibitive maintenance costs*
  - *Systems stop upgrading*
  - *System is too fragile, rigid and not scalable*
- *Too much of patchwork*  
*Inability to communicate*  
*integrate with other systems*
- *Lack of actionable insights and customized reporting*
- *Unhappy Customers: Unable to keep up with their needs*
- *Slow go to market*

## Modern Tools

- *Better Customer Experience with Agile Practice*
- *Faster go to market and realize the ROI of your product quicker*
- *Manage business risk with smooth product delivery and frequent feedback loops*
- *Seamless integration with other technologies to optimize resources and data*
- *Improve efficiency and productivity of your workforce*

Then why do companies still wait till it's too late before they adopt modern tools?

Survey - 1000+; CIOs, QA Leads, QA Managers, VPs, Director of Testing

Results of this survey reveal that CxOs and other key decision makers have a -  
“If it's not broken, don't fix it” line of thought.

**Q**

Their legacy system has been fine-tuned over years. The systems have been adapted to deliver or perform specific functionality. So then, why bother modernizing the system we have spent years on customizing?

**ANSWER**

This is where most enterprises go wrong. Keeping legacy systems running comes with huge cost. Few high-level costs include - High maintenance, setting up huge team to keep on fixing broken pieces and different workarounds or patches in order to keep up with modern technology and digitalization. Finding experts who can work on legacy system is equally expensive and difficult. Patchwork increases to such extent that the team maintaining such heavy systems start to lose context of their system. We found out from our survey that; they don't know enough about their system which then becomes their core challenge.

These are root problems faced by the core implementation teams because of the mentality "why bother modernizing the system we have spent years on customizing?" which the decision makers are unaware of. These problems are just experienced by the teams or people who are working on these legacy systems.

The first step in digital transformation is making the decision that now is the time to replace your legacy tools with modern agile-centric platforms. And that can be done when there is management buy-in and a deeper understanding of the practical challenges facing implementation teams and their impact on the business bottom line.

**Q**

Resistance to change because their teams and processes have relied on legacy systems for too long. They are skeptical of changing the organizational culture that is required for adopting modern tools in the digital transformation.

**ANSWER**

Companies around the world are moving towards digital transformation. And to achieve this, teams need to adopt the Agile way of working by incorporating DevOps practices. This requires changing the organizational culture to ensure speedy delivery of products with a focus on quality and customer experience. Legacy tools such as HP QC and IBM Rational cannot scale and comply with agile practices.

Over the years, QMetry has helped numerous companies move from legacy test management tools to modern test management tools. We have experienced that half the battle is won with proper training and support. This means going beyond QMetry product training and providing teams with the playbook for culture and process changes that are expected with the new system.

One such example is our migration project undertaken for ABN AMRO. QMetry organized a Hackathon at the ABN AMRO headquarters in Amsterdam for their agile teams. Here both internal teams and external teams from other vendors were invited. More than 350 test engineers participated and were certified on QMetry. So, by the time, QMetry's test management tool was made live, all the test engineers were trained to use the tool and the transition was seamless.

**Q**

Companies & teams have already invested too many resources (money, infrastructure, time, human resource) on legacy systems. This leads to difficulty in justifying ripping and replacing legacy tools with modern tools to their upper management or decision makers.

**ANSWER**

According to Gartner, a majority i.e. 60% to 80% of the IT budgets are parked and spent on legacy system maintenance. There is a dilemma between the maintenance cost of legacy and the acquisition costs of modern SaaS-based tools. QMetry comes with two variants – Cloud based as well as on-premise dedicated apps. Enterprises can choose their plans based on their need. We have been commended and valued by our customers for including all the essential features available in our basic plan that tick all the features that Agile Testing Team would require in a test management tool.

Additionally, with legacy systems, there is an infrastructure cost associated over time. Teams have spent lot of time setting up environments based on the legacy system's requirements. Legacy systems require a huge infrastructure setup. Whereas with QMetry, it's just the opposite — QMetry provides infrastructure as per team's requirement. There is no additional or hidden infrastructure cost and it's mostly plug and play for QMetry. With the cloud version, companies can purchase QMetry with user-based subscription or based on advanced features. Also, with its on-premise variants, QMetry can bring in a lot of customization as per the team's requirement. QMetry comes with the simple philosophy of "Install, Try for Free and Buy per Need" with no hidden costs or charges. Our product specialists at each level guide the teams with the best buying option.

Business Case to consider:

FACTORS	LEGACY SYSTEM	QMETRY PLATFORM
Procurement Cost	\$\$\$	\$\$
Infrastructure Setup	\$\$\$	SaaS Based (Per Need Basis)
Migration Cost	None of the companies are migrating to or buying new legacy system (Irony)	\$
Maintenance Cost	\$\$\$	Based on client's need NIL (if they don't want Support) \$ (if they go for Support Services)

**Q**

There is a fear of unknown or concerns over new tools. There is inadequate information about what modern tools can achieve and how is it going to impact the business's bottom line. What makes it worse is the lack of training, support and pre-planned processes that are needed for adopting new tools.

**ANSWER**

QMetry offers a free evaluation period during which our Product Specialist help you get the maximum out of the QMetry platform to address all your challenges. This is the time where you can evaluate QMetry on your own and understand whether it ticks all your boxes and addresses all your problems. On top of this, there is a highly qualified support team that works 24/5 apart from providing your users with dedicated training sessions.

QMetry is designed keeping in mind that it should be intuitive and quite simple to use. QMetry can be easily learned and primary configurations can be done quickly within 1 to 2 hours. Our team is on board with the customer and their teams to speed up the training process and try for a zero-learning curve for these teams.

**Q**

Enterprises want to keep business operations afloat while replacing the legacy systems are being replaced over the period. They are scarred by vendors who list down complex and tedious processes for migration. Companies fear that migration is cumbersome, costly and prone to human errors resulting with critical data loss and working downtime. Enterprises today want that users of the system can start working seamlessly on a modern system instantly to provide business continuity.

**ANSWER**

There are three approaches to migration -

- 1 Excel importer
- 2 Migration Utility
- 3 REST API

The excel importer works fine for smaller teams with a limited project scope. You can export your testing assets in an excel format from your legacy system (if your legacy system provides you export functionality!). Then map to the Excel importer that is provided by QMetry team and import that excel sheet in QMetry to get all your data migrated in QMetry.

The second is the migration utility which provides a nice, easy to use interface that guides teams through each step in the migration process. If you want to migrate from HP ALM to QMetry, then QMetry's migration utility will run you through the steps to migrate your HP ALM to QMetry. There is a third option for enterprises to migrate from legacy system when they have a large volume of test data and hundreds of projects. This is done using Open Rest-based APIs. Using QMetry's Open APIs, agile teams can easily migrate their large chunk of data from legacy systems to QMetry.

Further, we have a dedicated migration service to help you guide as well as migrate to QMetry. Our teams understand the criticality of the business operations around the tool. Hence, we first simulate the customer's infrastructure and environment configuration on the staging server. We migrate your data on a staging server first and resolve (if any) challenges faced on the server and take it as a learning. Based on the experience of migration on the staging server and the confidence level of involved teams, we finally plan out your migration on the production server.

# Benefits of QMetry Migration Services

“ If your legacy system can't support your business needs and it is not evolving then it must retire



- 1 Proven migration experience for Enterprise Clients
- 2 Ready-made Migration utility for moving from HP QC to QTM
- 3 Dedicated Support Team for migration
- 4 Free Migration Consultation
- 5 Define and Configure Project Scope
- 6 Configure Jira projects for the customization like custom fields, user-ids, workflows, access control, projects, sprints etc

# Customer Testimonials



## Migration from HP ALM to QMetry

QMetry is a cost-effective tool which you can rely on for test management. They've provided excellent customer support and have very knowledgeable product specialists. We can confidently say QMetry was the best pick we made to round out our automation test suite.

**- Technology Solutions Consultant**  
Grange Insurance



## Migration from HP QC to QMetry

There were about 7-8 tools that we evaluated on a very rigorous basis. We had probably 20 criteria that the tool needed to meet. Some were required, some were nice to have. QMetry ended up being the one that passed all our required objectives and also some nice-to-haves.

**- Janice Anderson**  
Corporate Tooling and Technology Product Owner, Kingland Systems



## Migration from HipTest to QMetry









We evaluated about 15-17 tools but QMetry soon became the obvious choice because of its ability to manage cross functional projects and complex business needs. Many test management tools are difficult to use and cause more problems than they solve. With QMetry we found the freedom and flexibility to adapt it to our existing test management process and build our automation framework, thanks to its integration capabilities. We have improved the efficiency of our SQA team and streamlined our test management process.

**- Head of QA**  
Scandinavian multinational home appliance manufacturer



# Few Highlights of QMetry Test Management

“ Enable Continuous Testing for your Agile Teams with QMetry

-  Agile & DevOps Ready - Cloud (SaaS based) and On-premise options
-  1000+ Customers across Finance, Healthcare, Hospitality, Retail, Education & many more
-  Leverage Analytics with 140+ Reports
-  20+ ready-made integrations with DevOps Tools and Automation Frameworks
-  Compliance made easy with eSignature
-  Save Time with Exploratory Testing by creating testing documentation automatically
-  Seamless and Most Intuitive User Interface
-  Secure, Scalable and Flexible with Open APIs

Get Migration Consultation to understand how you can Optimize your Existing Software with the help of a Modern Tool

[Get Migration Consultation for free](#)

Find out how we can help you transition seamlessly & reap the benefits of continuous quality by migrating from ALM to QMetry

[Migrate from ALM to QMetry](#)

# QMetry